

Message Text

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PAGE 01 KHARTO 00309 041039Z

43

ACTION AF-06

INFO OCT-01 NEA-09 ISO-00 OMB-01 AID-05 IO-10 CIAE-00

DODE-00 PM-03 H-01 INR-07 L-02 NSAE-00 NSC-05 PA-01

RSC-01 PRS-01 SP-02 SS-15 USIA-06 EB-07 COME-00

TRSE-00 CIEP-01 BIB-01 ACDA-05 OES-03 FEA-01 /094 W

----- 018087

R 040900Z FEB 75

FM AMEMBASSY KHARTOUM

TO SECSTATE WASHDC 9360

INFO AMEMBASSY KUWAIT

LIMITED OFFICIAL USE KHARTOUM 309

E.O. 11652: NA

TAGS: ETEL SU US

SUBJ: TELECOMMUNICATIONS CONTRACT SIGNED

REF: A. KHARTOUM 244, B. KHARTOUM 2387 (10/22/74)

C. KHARTOUM A-64 (7/6/74)

BEGIN UNCLAS

1. GOS AND NORTHROP/PAGE FEB 2 SIGNED CONTRACT WORTH ABOUT \$14 MILLION OF EXECUTION OF MICROWAVE NETWORK IN SUDAN. SYSTEM, WHICH WILL TIE IN WITH EARTH SATELLITE STATION JUST OPENED (KHARTOUM 2654), WILL DRAMATICALLY IMPROVE TELEX, TELEGRAPH AND TELEPHONE SERVICE BETWEEN KHARTOUM AND PROVINCIAL TOWNS OF PORT SUDAN, ATBARA, SHENDI, KASSALA, GEDAREF, SENNAR, KOSTI, UM RUWABA AND EL-OBEID. TELEVISION TRANSMISSIONS TO THESE TOWNS WILL BE MADE POSSIBLE FOR FIRST TIME. WHOLE PROJECT EXPECTED TO BE FINISHED WITHIN 28 MONTHS; PORT SUDAN LINK (SERVING INTER ALIA, OIL PRODUCTS PIPELINE NOW UNDER CONSTRUCTION), IN ONLY 16 MONTHS. END UNCLASS.

2. BEGIN LOU - PAGE TEAM TOLD EMBASSY REASON FINANCING WAS LIMITED OFFICIAL USE

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GRANTED FOR PROJECT WITHOUT COMPLETION OF NORMAL

ARAB FUND FEASIBILITY STUDIES WAS DESIRE OF FUND
GET SOME OF ITS MONEY SPENT WITHOUT FURTHER DELAY.
PAGE CONTINUES FEEL IT WILL GET MUCH, IF NOT ALL,
OF FUTURE TELECOMMUNICATIONS BUSINESS, WHICH IN
COUNTRY SIZE OF SUDAN IS QUITE EXTENSIVE.

3. EMBASSY COMMENT: BELIEVE PAGE'S SUCCESS PARTLY DUE FACT
IT MAKES NO EQUIPMENT BUT, ON CONTRARY, BUYS FROM SUPPLIERS (LARGELY
NON-US) WHO MIGHT OTHERWISE BID DIRECTLY ON CONTRACT. NONE-
THELESS, CONTRACT VALUE TO US IN GOODS AND SERVICES IS AT LEAST
\$5 MILLION, AND PAGE'S EXCELLENT PERFORMANCE IN HIGH-
VISIBILITY PROJECTS IS USEFUL EXAMPLE TO CITE IN OUR EXPORT
PROMOTION EFFORTS. END LOU.
BREWER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TELECOMMUNICATION, CONTRACTS, TRACKING STATIONS, COMMUNICATION SATELLITES
Control Number: n/a
Copy: SINGLE
Draft Date: 04 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: johnsorg
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975KHARTO00309
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750040-0384
From: KHARTOUM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750275/aaaacpgr.tel
Line Count: 75
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 KHARTOUM 244, 75 KHARTOUM 2387, 75 (10/22/7
Review Action: RELEASED, APPROVED
Review Authority: johnsorg
Review Comment: n/a
Review Content Flags:
Review Date: 13 AUG 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 AUG 2003 by izenbei0>; APPROVED <02 DEC 2003 by johnsorg>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TELECOMMUNICATIONS CONTRACT SIGNED
TAGS: ETEL, SU, US
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006